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**D – 2813**

Reg. No. : .....

Name : .....

**Fifth Semester B.B.A. Degree Examination, December 2017**  
**Career Related First Degree Programme Under CBCSS**  
**Elective Course**  
**BM 1561.1 : ORGANIZATIONAL BEHAVIOUR**  
**(2014 Admn. Onwards)**

Time : 3 Hours

Max. Marks : 80

**SECTION – A**

Answer **all** questions in **one** or **two** sentences. **Each** question carries **1** mark.

1. What is organisational behaviour ?
2. Define motivation.
3. Distinguish between Type A and Type B personality.
4. What do you mean by Hygiene needs ?
5. What are group norms ?
6. Define leadership.
7. What is valance ?
8. What is meant by the term learning ?
9. What is super ego ?
10. What is meant by organisational culture ?

**(10×1=10 Marks)**



## SECTION - B

Answer any 8 questions. Each question carries 2 marks.

11. What is meant by 'halo effect' ? How does it affect perception ?
12. Explain Trait theory.
13. Distinguish between introvert and extrovert personality.
14. What is managerial grid theory of leadership ?
15. What are the assumptions of Theory X ?
16. What is job enlargement ?
17. What do you mean by two way communication ?
18. What is organisational structure ?
19. What is meant by destructive conflict ?
20. What is the concept 'open communication' ?
21. Differentiate between needs and wants.
22. What is meant by autocratic leadership style ?

(8×2=16 Mar

## SECTION - C

Answer any 6. Each question carries 4 marks.

23. Distinguish between formal and informal groups.
24. Describe equity theory of motivation.
25. Explain the factors affecting job satisfaction.
26. Compare the autocratic style of leadership with the participate style of leadership.



27. Explain various sources of conflict.
28. What are the key determinants of organisational structure ?
29. What are the important features of matrix organisation ?
30. Demonstrate how a leader can shape organisational culture.
31. Outline the determinant of personality.

(6×4=24 Marks)

### SECTION - D

Answer **any 2**. Each question carries **15** marks.

32. What is leadership style ? What are the various leadership styles ?
33. What do you mean by power ? Explain the sources and consequences of power.
34. Explain the term change. What are the techniques used to overcome resistance to change ?
35. Explain the theories and principles of learning.

(2×15=30 Marks)

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**Career Related First Degree Programme Under CBCSS**  
**Elective Course**  
**BM – 1561.1 : ORGANIZATIONAL BEHAVIOUR**  
**(2014 Admn. Onwards)**

Time : 3 Hours

Max. Marks : 80

**SECTION – A**

Answer **all** questions in **one** or **two** sentences. **Each** question carries **1** mark.

1. Define organisational culture.
2. What is meant by personality ?
3. What is cognitive learning ?
4. Define perception.
5. What is goal conflict ?
6. Distinguish between Theory X and Theory Y.
7. What is the concept of Id ?
8. Explain the term authoritarianism.
9. What is Type B personality ?
10. What is meant by individual differences ? **(10×1=10 Marks)**

**SECTION – B**

Answer **any 8** questions. **Each** one carries **2** marks.

11. What is the effect of perception on OB ?
12. Distinguish between ego and super ego.

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13. What do you think are the three major trends in OB ?
14. What is motivation-hygiene theory ?
15. What is locus of control ?
16. What is meant by Organisational values ?
17. What is job enrichment ?
18. What do you mean by transaction analysis ?
19. What is SR theory ?
20. What is self-theory ?
21. What is meant by group dynamics ?
22. Distinguish between role conflict and goal conflict.

(8×2=16 Marks)

#### SECTION - C

Answer any 6. Each question carries 4 marks.

23. What do you mean by group ? Explain how groups are formed.
24. Discuss the features of personality.
25. Describe path-goal theory.
26. What is leadership ? What are the characteristics of leadership ?
27. What are the various types of conflict ?
28. Distinguish between line and staff organization. For small entrepreneurship firms, which is the better option initially.
29. Explain the characteristics of organizational culture.
30. Explain the measures to control organizational politics.
31. What are the sources and consequences of power ?

(6×4=24 Marks)



SECTION - D

Answer any 2. Each question carries 15 marks.

32. What is meant by organisational change ? Discuss the internal and external sources of change.

33. Explain various theories of personality.

34. Explain about the various disciplines which contribute to the study of OB.

35. Explain the theories of group formation.

(2×15=30 Marks)

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**Career Related First Degree Programme under CBCSS**  
**Elective Course : BM 1561.1 – ORGANISATIONAL BEHAVIOUR**  
**(2014-16 Admission)**

Time : 3 Hours

Max. Marks : 80

**SECTION – A**

Answer **all** questions in **one** or **two** sentences. Each question carries **1** mark.

1. What is Conflict?
2. What is Personal Traits?
3. Define Leadership.
4. What is Constructive Conflict?
5. Define Culture.
6. What is introversion?
7. What is Self actualisation need?
8. What is Job Rotation?
9. What do you mean by ego?
10. What is Power?

**(10 × 1 = 10 Marks)**

## SECTION – B

Answer **any eight** questions. Each question carries **2** marks.

11. What is Managerial Grid?
12. Define Organisational Development.
13. What is focus of Control?
14. What is Type B Personality?
15. Explain the term Morale.
16. What is Job Enrichment?
17. What is Theory?
18. What are the elements of organisational behaviour?
19. What is Mentoring?
20. What is Paternalistic leadership?
21. What is Job Design?
22. Who is a democratic leader?

**(8 × 2 = 16 Marks)**

## SECTION – C

Answer **any six** questions. Each question carries **4** marks.

23. Discuss the benefit of Job enrichment.
24. Discuss organisational politics and types of political activity.
25. Explain the factors determine personality.

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26. Explain various leadership styles.
27. Discuss the relationship between attitudes and employee behaviour.
28. Discuss the equity theory of motivation.
29. Describe the qualities of a successful leader.
30. Explain Herzberg's two factor theory.
31. Discuss management of change and forces responsible for change.

**(6 × 4 = 24 Marks)**

#### SECTION – D

Answer **any two** questions. Each question carries **15** marks.

32. What you mean by organisational politics? Discuss various types of political activity.
33. Define Personality. What are the major factors which shape the personality of an individual?
34. What is Job Satisfaction? What are the factors which affect Job satisfaction?
35. Write down the benefits and drawbacks of Job Rotation.

**(2 × 15 = 30 Marks)**