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Third Semester B.B.A. Degree Examination, October 2019

Career Related First Degree Programme Under CBCSS

Elective Course

BM 1361.1 ORGANISATIONAL BEHAVIOUR

(2017 Admin onwards)

Time: 3 Hours

Max. Marks: 80

SECTION - A

Answer all questions. Each question carries 1 mark.

- 1. What is social psychology?
- 2. What is unity of command?
- 3. Define learning.
- 4. What is operant conditioning?
- 5. Define motivation.
- 6. What is super ego?
- 7. What is type B personality?
- 8. What is bipolar disorder?
- 9. What is norming?
- 10. What do you mean by reference groups?

 $(10 \times 1 = 10 \text{ Marks})$

SECTION - B

Answer any eight questions. Each question carries 2 marks.

- State reasons for interpersonal conflict.
- 12. What is structural change?
- 13. What is perception?
- Mention the key elements of learning.
- 15. What is freud theory?
- State the elements of counselling.
- 17. What is command group?
- 18. What is vertical communication?
- 19. What is managerial grid?
- 20. State the trait theory of personality.
- 21. What is self-management?
- 22. What is brain storming?

SECTION - C

 $(8 \times 2 = 16 \text{ Marks})$

Answer any six questions. Each question carries 4 marks.

- 23. Explain the principles of learning.
- 24. Enumerate the steps involved in learning process.
- 25. Explain the system theory of organization.
- 26. State the features of perception.

- 27. Discuss the factors affecting organization change.
- 28. State the objectives of organization development.
- 29. Mention the qualities of a successful leader.
- 30. Discuss the factors responsible for group effectiveness.
- 31. Discuss the dynamics of group formation.

 $(6 \times 4 = 24 \text{ Marks})$

SECTION - D

Answer any two questions. Each question carries 15 marks.

- 32. Define organizational behaviour. Discuss the nature and scope of organization behaviour.
- 33. Critically analyse Maslow's motivation theory.
- 34. Define personality traits. Explain trait theory of personality.
- 35. Define group. Explain the stages of group development.

 $(2 \times 15 = 30 \text{ Marks})$